

Additional Earnings





TIPS...

It is common for people in service industry jobs to earn tips from satisfied customers.

NOTE: a sign of appreciation





Bonus

extra pay earned when certain conditions of employment have been met or exceeded



Shift Premium

extra payment
for
non-standard
work hours



Employees who have the majority of their scheduled work hours between 6 pm and 6 am

Other Incentives...

- danger pay
- isolation pay
- northern allowance



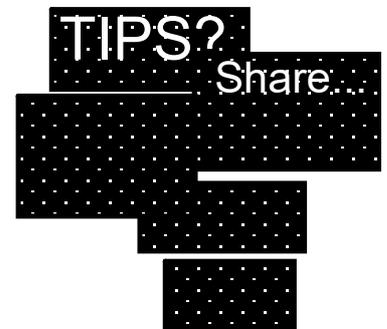
EX #1: Your restaurant gives 5% of the tips received in a shift to employees working in the kitchen. If \$2100.00 is received in tips, and there are 5 people working in the kitchen, how much will each person receive?

5% of tip

$$\begin{aligned} & \$2100 \times 0.05 \\ & \quad \$105 \end{aligned}$$

5 people

$$\begin{array}{r} \$105 \\ \hline 5 \\ \hline \$21 \end{array}$$



EXAMPLE #2:

Wendy has a summer job working as a waitress. She earns \$10.50 /hr plus tips. Calculate her **gross pay** if she worked 48 hours one week and kept 85 % of her \$234.50 in tips. She receives time and one half for hours worked beyond 40.

Reg Pay :

$$\begin{array}{r} \$ 10.50 \\ \times 40 \text{ hr} \\ \hline \$420 \end{array}$$

Overtime Pay :

$$\begin{array}{r} (\$10.50 \times 1.5) \\ \times 8 \text{ hr} \\ \hline \$126 \end{array}$$

Tips :

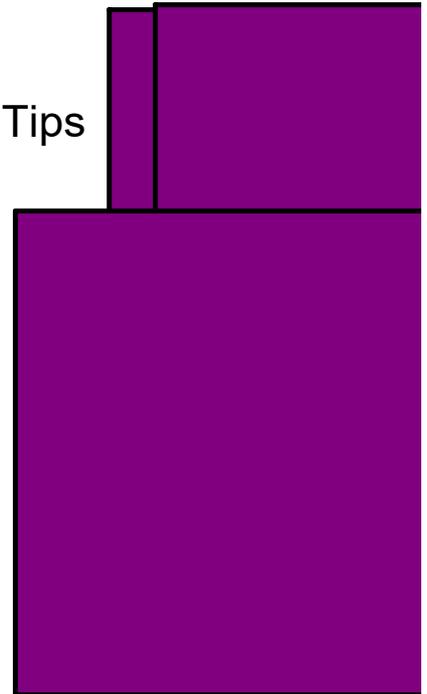
$$\begin{array}{r} \$234.50 \\ \times 0.85 \\ \hline \$199.33 \end{array}$$

$$\text{Gross Pay} = \text{Reg Pay} + \text{Overtime Pay} + \text{Tips}$$

$$= \$420 + \$126 + \$199.33$$

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$$= \$745.33$$



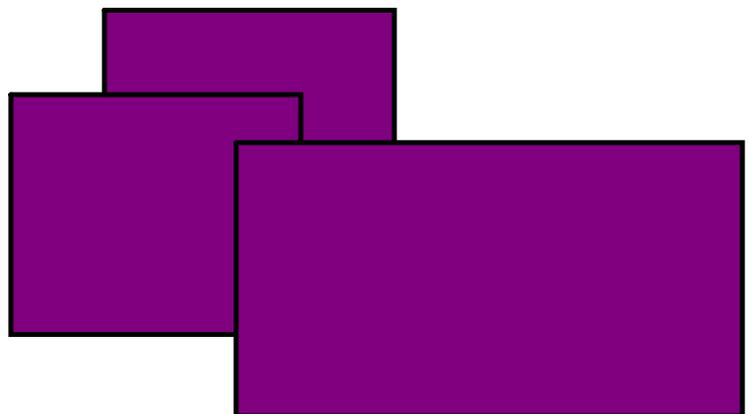
Example #3...

- You worked a four-hour shift as a server and your customer bills totalled \$2500.00 before tips. Your rate of pay is \$10.00/h.

If all your customers tipped you 10%, how much did you earn an hour in wages and tips?

tips	tips / hour	wages + tips / hour
$\$2500 \times 0.10$	$\frac{\$250}{4}$	$\$62.5 + \10.00
\$250	\$62.5	\$72.5

Hourly Wages?



EXAMPLE #4...

Kyle works in a bookstore selling books. He also sells customers reward cards for \$30.00 that will give them a discount on future purchases. His employer gives him a bonus of 10% of the amount received if he sells more than 20 cards in a month. If his regular wages are \$1883.77 and he sells 27 reward cards one month, what will Kyle's wages be including the bonus?

Reward Cards

$$27 \times \$30$$

$$\$810$$

10% Bonus

$$\$810 \times 0.10$$

$$\$81$$

Monthly Wages

$$\$1883.77 + \$81$$

$$\$1964.77$$



Warm Up



Jacob works as a stock clerk for a grocery store in Labrador City, NL. His regular pay is \$12.00 an hour, but he earns a shift premium of \$2.00 an hour for any hours he works between 5:00 pm and 8:00 am. Jacob also earns 1.5 times his pay rate in overtime for any hours he works above 35 hours a week. His timesheet is shown below.

<i>Monday</i>	<i>Tuesday</i>	<i>Wednesday</i>	<i>Thursday</i>	<i>Friday</i>	<i>Saturday</i>
12:00 am – 8:00 am	12:00 am – 8:00 am	4:00 pm – 12:00 am	6:00 am – 11:00 am	6:00 am – 11:00 am	8:00 am – 3:00 pm

Regular time:

\$12.00

Regular time + premium:

\$12.00 + 2 = \$14.00

Overtime:

\$12.00 x 1.5 = \$18.00

What percentage of his weekly earnings are paid at the regular rate?



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Regular time: \$12.00 | Regular time + premium: \$12.00 + 2 = \$14.00 | Overtime: \$12.00 x 1.5 = \$18.00

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12 am 1 am 2 am 3 am 4 am 5 am 6 am 7 am 8 am	12 am 1 am 2 am 3 am 4 am 5 am 6 am 7 am 8 am	4 pm 5 pm 6 pm 7 pm 8 pm 9 pm 10 pm 11 pm 12 am	6 am 7 am 8 am 9 am 10 am 11 am 12 am	6 am 7 am 8 am 9 am 10 am 11 am 12 am	8 am 9 am 10 am 11 am 12 pm 1 pm 2 pm 3 pm

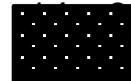
3hr 3hr 7hr

2hr 2hr

Premium Hours = 27 hours
Regular Hours = 14 hours
 Total # of hours = 41 hours

Overtime: 41
 -35
6

Regular Paid Hours:



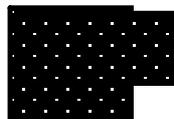
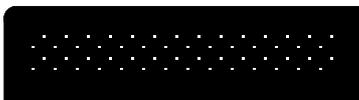
Premium Hours: 27 hours x \$14.00 = \$378
 Regular Hours: 8 hours x \$12.00 = 96
 Overtime Hours: 6 hours x \$18.00 = 108
 \$582



What percentage of his weekly earnings are paid at the regular rate?

Formula:

regular paid hours
 total # earnings



96
 582
 0.16
 16%



HOMEWORK...

Check out pages 76 and 77
questions 1 - 7

[2.3 Build Your Skills Detailed Solutions.pdf](#)



1. Julia is a naval weapons technician in the Canadian Armed Forces. Julia is posted to a war zone and will earn \$1900.00/month in danger pay on top of her annual salary of \$51 250.00.

a) What will her annual salary be, including danger pay? \$74 050

b) What will her monthly pay be?

\$6 170.83

$$b) \quad \frac{\$ 74\ 050}{12} = \$ 6\ 170.83$$

2. David works as a dishwasher at a private club. He receives 1% of the tips collected in the club during his shift. If the total amount of tips collected is \$760.00, how much will David's portion be?

\$ 7.60

$$760 \times 0.01 = \$7.60$$

3. Tristan works as a restaurant server. He is paid \$10.00/h and works a 5-hour shift, 4 days a week. On a typical day, his customer bills total \$650.00 before tips, and almost every customer tips him 15%. Estimate how much Tristan will earn in wages and tips in 4 weeks.

\$ 2360.⁰⁰

$$\begin{array}{r}
 5 \text{ hrs} \times 4 \text{ days} \\
 = 20 \text{ hrs} \\
 \times 10 \\
 \hline
 \$ 200
 \end{array}$$

$$\begin{array}{r}
 650 \\
 \times 4 \\
 \hline
 2600 \times 0.15 \\
 = \$ 390
 \end{array}$$

$$\begin{array}{r}
 590 \\
 \times 4 \\
 \hline
 \$ 2360
 \end{array}$$

4. Layla works as a barista, someone who makes and serves coffee in a specialty coffee shop. She earns the minimum wage of \$10.00 an hour, as well as an equal share of any tips that customers leave in a jar by the till.

$$\text{Gross pay} = 10h(x) + \frac{\text{tips}}{\# \text{ worker}}$$

$$\begin{aligned} x &= \text{hrs} \\ w &= \frac{\text{tips}}{\text{workers}} \\ t &= \text{tips} \end{aligned}$$

- a) Develop a formula to figure out Layla's gross earnings in a shift including tips.
- b) During Layla's 6-hour shift, the total in tips is \$53.62. There are three people working at the time. Layla determines that she earned \$70.13 for that shift. Is she correct?

$$\begin{aligned} \text{Total} &= 10(6 \text{ hours}) + \frac{\$53.62}{3} \\ &= 60 + 17.87 \\ &= \$77.87 \end{aligned}$$

5. Ivan gets an annual bonus of 15% of his base salary if he exceeds sales quotas by \$10 000.00. If his base salary is \$42 000.00 and he exceeds the sales quota by the required amount, what is his bonus? What is his total salary for that year?

\$ 48 300

$$42\,000.00 \times 0.15$$

$$= \$6\,300$$

$$6\,300 + 42\,000$$

$$= 48\,300$$

-

6. Francis applies for a job as a commercial transport inspector in Amherst, NS. He receives a starting salary of \$38 901.76 and an isolation allowance. If Francis grosses \$41 610.52 for the year, what would his monthly isolation allowance be?

\$ 225.73

$$\begin{array}{r} \$41\,610.52 \\ - \$38\,901.76 \\ \hline = 2\,708.76 \text{ year} \\ \div 12 \\ \hline 225.73 \text{ month} \end{array}$$

7. Jamila works as a security guard at St. John's International Airport, NL. Her regular work shift is 3:00 pm to 11:00 pm. At this airport, a shift premium of \$2.00 an hour is paid on any hours worked between 5:00 pm and 8:00 am.

- a) For how many hours per shift is Jamila paid a shift premium? **6 hrs**
- b) If Jamila's regular hourly rate of pay is \$17.36, how much is her gross pay for one shift? **\$150.88**
- c) If Jamila works 5 days a week, what percentage of her weekly wage is at the shift premium rate? **77%**
- d) What percentage of her weekly schedule is regular hours?



23%

a)
$$\left. \begin{array}{l} 3-4 \\ 4-5 \end{array} \right\} 2h$$

$$\left. \begin{array}{l} 5-6 \\ 6-7 \\ 7-8 \\ 8-9 \\ 9-10 \\ 10-11 \end{array} \right\} 6hrs \text{ premium}$$

b)
$$2(17.36) + 6(19.36)$$

$$34.72 + 116.16$$

$$= 150.88 / \text{shift}$$

c)
$$5 \times 150.88 = \$754.40 \text{ gross}$$

$$6hr (19.36) \times 5 = 580.80$$

$$\frac{580.80}{754.40} \times 100 = 77\%$$

d)
$$100 - 77$$

$$= 23\% \text{ reg shift pay}$$

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